

August 7, 2025

Notice Regarding July 2025 Monthly YoY Change in Sales and Number of Shops

Watts Co., Ltd. announces YoY change in monthly sales and number of shops for the fiscal year ending August 31, 2025 (September 1, 2024 – August 31, 2025) as follows.

[1st half]

(YoY change in sales)

		Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	1 st half total
Directly-managed 100-Yen shops	Same-store	105.3%	100.8%	104.0%	102.7%	100.6%	98.6%	102.0%
	Previous year	98.7%	100.7%	102.5%	103.2%	104.0%	106.5%	102.6%
	All-store	102.9%	99.1%	102.9%	101.3%	99.4%	98.6%	100.7%
Company total		103.0%	99.6%	101.2%	101.6%	99.4%	99.8%	100.8%

(Number of 100-Yen shops)

# of shops opened	10	16	18	8	3	10	65
	(0)	(0)	(0)	(0)	(0)	(0)	(0)
# of shops closed	7	6	5	3	5	10	36
	(0)	(1)	(1)	(1)	(0)	(1)	(4)
# of shops at end of month	1,815	1,825	1,838	1,843	1,841	1,841	1,841
	(14)	(13)	(12)	(11)	(11)	(10)	(10)

[2nd half]

(YoY change in sales)

		Mar.	Apr.	May.	Jun.	Jul.	Aug.	2 nd half total	Full-year
Directly-managed 100-Yen shops	Same-store	100.2%	101.3%	101.7%	101.0%	100.0%		100.8%	101.5%
	Previous year	106.2%	103.8%	104.8%	107.0%	104.4%	110.4%	106.1%	104.4%
	All-store	100.3%	101.0%	101.1%	101.0%	100.7%		100.8%	100.8%
Company total		99.9%	102.4%	101.5%	99.5%	100.7%		100.8%	100.8%

(Number of 100-Yen shops)

# of shops opened	16	13	10	19	15		73	138
	(0)	(0)	(0)	(0)	(0)		(0)	(0)
# of shops closed	7	6	8	4	8		33	69
	(0)	(0)	(0)	(0)	(1)		(1)	(5)
# of shops at end of month	1,850	1,857	1,859	1,874	1,881		1,881	1,881
	(10)	(10)	(10)	(10)	(9)		(9)	(9)

(Notes)

1. Sales have not been audited by the independent public accountant. Moreover, preliminary figures may be revised retroactively.
2. "100-Yen shops same-stores" are shops that are in operation for at least 13 months from the following month of opening.
3. "Number of 100-Yen shops" is the sum of directly managed shops and franchised shops, and figures in parentheses represent the number of franchised shops, which are included in the total.